

SBE NEWS ALERT

Small Firms Create Majority of New Jobs in October; Robust Economic Policies Can Help Keep It Up



Jobs



Employment report from ADP once again shows the smallest businesses—those with 1-49 employees—continue to outpace large businesses in the race to put America back to work. With 102,000 jobs created by small businesses in October, it continues a trend going back to January 2011 of positive job growth among our nation's primary job creators.

However, the hole dug by the recession was deep and wage-growth has remained stagnant. Small businesses could be in an even stronger position economically if policymakers in Washington cross the partisan divide that has paralyzed them for so long and move on smart economic policies like those outlined in Small Business Majority's Economic Agenda for America's Future. These policies include solutions to near-term challenges, such as shoring up additional capital for small businesses through final crowdfunding rules, to strategies for long-term growth through comprehensive tax reform and strengthening the nation's infrastructure.

Over the last two years small businesses have been hurt by the historic level of gridlock in Washington. According to the Pew Research Center, we are on pace to see one of the least productive Congresses in history. That is not what small businesses need. Two more years of this type of inaction will have dire consequences not just on small business, but our economy as a whole.

Small businesses are concerned about access to capital, a fair tax code, immigration reform, finding and retaining skilled workers, a healthcare marketplace that works, and greater demand for their goods and services. Now with the mid-term elections behind us, they need the new Congress to take those concerns to the House and Senate floor. Small businesses and our economy need lawmakers to stop talking about helping small businesses and start acting on policies that level the playing field for small firms and put them in a position to thrive and grow.

John Arensmeyer is the Founder & CEO of Small Business Majority, a national small business advocacy organization, founded and run by small business owners, to support America's 28 million small businesses. In September, Small Business Majority released its "Economic Agenda for America's Future," a set of short and long-term policy recommendations government leaders can follow to ensure an environment where entrepreneurs, and our economy, can thrive.

About Small Business Majority

Small Business Majority is a national small business advocacy organization, founded and run by small business owners to focus on solving the biggest problems facing America's 28 million small businesses today. We actively engage small business owners to drive smart public policy and get

entrepreneurs the resources they need to thrive. We conduct extensive opinion and economic research and work with our rapidly growing network of 30,000+ small business owners across the country to ensure their voices are an integral part of the public policy debate. Learn more about us on Wikipedia and follow us on Twitter and Facebook.

Website: <http://www.smallbusinessmajority.org>

Source: Small Business Majority

SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Targeted mailings sent to businesses per your criteria.

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Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of
Small Business Exchange
weekly newspaper

California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 160 Isleton
Caltrans #03-2F9904
BID DATE: December 3, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Prepare WPCP, Treated Wood Waste, Reconstruct Guardrail, Cold Plane AC, Shoulder Backing, Crack Treatment, AC Dike, Rumble Strip, Tack Coat, Delineator, Object Marker, Striping & Marking, Traffic Monitoring System, Modify Signal and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
 An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

DeSilva Gates Construction, L.P.
 is soliciting for DBEs

FOR CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY NEAR ANTIOCH FROM 1.2 MILES SOUTH OF SHERMAN ISLAND LEVEE ROAD TO WEST SHERMAN ISLAND ROAD, CONTRACT NO. 03-3F6604, FEDERAL AID PROJECT ACNH-P160(023)

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: DECEMBER 17, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Business Enterprises, and solicit their sub-contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, CRACK SEALING, EROSION CONTROL, GUARDRAIL, INERTIAL PROFILEOGRAPH, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/LEAD PLANS, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard
 P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
 Website: www.desilvagates.com
 An Equal Opportunity Employer

DeSilva Gates Construction, L.P.
 is soliciting for DBEs

FOR CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR ISLETON FROM ROUTE 12 TO 0.5 MILE NORTH OF ROUTE 220, CONTRACT NO. 03-2F9904, FEDERAL AID PROJECT ACNH-P160(022)

OWNER: STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidders' Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: DECEMBER 3rd, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Business Enterprises, and solicit their sub-contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, GUARDRAIL, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP PLAN, TRUCKING, WATER TRUCKS, STREET SWEEPING, RUBBERIZED HMA (GAP GRADE) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety Company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and Specifications are available for review at our Dublin office.

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Sub-Bids Requested From Qualified
 MBE Subcontractors & Suppliers

East Bay Municipal Utility District
Statement of Qualifications and Proposal for Design Services for Pump Station Q Forcemain/ Gravity Interceptor Reverse Flow Project and Urban Runoff Diversion Project
Location: East Bay Municipal Utility District Service Area
Bid Date: 11/19/2014

Seeking the following services:
Stormwater Diversion; Hazardous Waste; Structural Engineering; Instrumentation and Controls/Electrical Engineering

RMC Water and Environment

2001 N. Main Street, Suite 400
 Walnut Creek, CA 94596
 Phone: 925-627-4100 • Fax: 925-627-4101
 Contact: Tamara Simbirdi, Marketing Coordinator
 Email: TSimbirdi@rmcwater.com

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Milpitas Station
Surface Parking and Roadway
Contract C740 (13002F)
Santa Clara Valley Transit Authority
BID DATE: December 4, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, SWPPP, Flagging, Sweeping, Temp. Hydraulic Mulch, Temp. Fence, Construction Area Signs, Clearing & Grubbing, Develop Water Supply, Erosion Control, Irrigation, Import Topsoil, Bio Retention Basin, Roadside Sign, Underground, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Misc. Iron & Steel, Bollard, Survey Monument, Striping & Marking, Signals & Lighting, Fire Hydrant, Minor Structures, Porous Paving System, Bollards, Underground, Security Infrastructure and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone:
 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office on the VTA's website.

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBES, MBEs, and OBEs that match the trades and goods you need.

www.sbeinc.com

California Sub-Bid Request Ads

INVITATION TO BID

Owner: Santa Clara Valley Transportation Authority (VTA)
Project: Milpitas Station Surface Structure
Parking & Roadway project
Contract #: C740 (13002F)
Bid Date & Time: 12/4 @ 2:00 p.m.

GHILOTTI CONSTRUCTION COMPANY, INC., is seeking certified DBE subcontractors and suppliers for the Milpitas Station Surface Structure Parking & Roadway Project in Milpitas, CA. The work consists of earthwork, paving, drainage, stormwater treatment basins, signing, pavement delineation, signals, electrical work and related appurtenances to construct a new city street, sidewalks and parking lot for the proposed Milpitas Transit Center Campus. Quotes requested include, but are not limited to, the following scopes of work: **CONSTRUCTION STAKING, FLAGGING, STREET SWEEPING, TEMPORARY HYDRAULIC MULCH (WONDED FIBER MATRIX), TEMPORARY FENCE (TYPE CL-8), CAS, CLEARING & GRUBBING, EROSION CONTROL (HYDROSEED), IMPORTED TOPSOIL (LANDSCAPING), FURNISH SINGLE SHEET ALUMINUM SING (0.063" UNFRAMED), MINOR CONCRETE, PAVEMENT MARKINGS & TRAFFIC STRIES, SIGNALS, LIGHTING (STREET), SECURITY INFRASTRUCTURE, CONCRETE, ASPHALT & AGGREGATE SUPPLIES & TRUCKING.** Engineer's Estimate: \$6,000,000.00 / DBE Goal: 16.58% / 245 CD and \$4,800.00 per day LD / Submit quotes by NOON on bid date. **GCC is available to discuss breaking out any portion of work to encourage minority participation.**

Mr. Mark Mahboubi (510/331-0607 or markm@ghilotti.com) or Mr. Steve Hanak (707/585-1221 or steveh@ghilotti.com) are the Estimators for this project and are available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: G.C.C. may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. G.C.C. will pay bond premiums up to 1 1/2% of contract cost. G.C.C. is a UNION CONTRACTOR. Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

Contract Documents specifying the requirements of the work to be performed, the terms of the Contract and the details of the bidding procedure may be secured from the Contracts Office of the VTA at the following address: 1436 California Circle Conference Room 202, 2nd Floor Milpitas, California 95035. There is no charge for the Contract Documents. Upon request by Contractor these documents will be mailed, or visit <http://www.vta.org/bart/financial/contractingopportunities> to view and download the project documents. Plans, specifications and project requirements may also be reviewed at our office in Santa Rosa or a GCC closer to your location, dodge scan, or online through various builder's exchanges. **Ghilotti Construction Company encourages the use of minority and women subcontractors and suppliers and considers such to be an important aspect of the project.**

Requirements: By submitting a proposal, the bidder affirms that they have carefully examined ALL the bidding documents/Addenda and that from his/her own investigation, they have satisfied themselves as to the nature and location of the work. GCC's written subcontract document execution is required of all successful subcontract bidders. A copy is available for inspection on GCC's website (www.ghilotti.com) and/or can be provided upon written request prior to bid submission. Inconsistent bid terms and conditions shall be void.

Insurance: As per our insurance requirements, your bid must include the cost of naming GCC as additional insured; including completed operations coverage; Use form 'CG-2010-1185' or equivalent; include Primary and Non-Contributing wording on your certificate of insurance and waiver of subrogation is required.

We are an equal opportunity employer

GHILOTTI CONSTRUCTION COMPANY, INC.
 246 GHILOTTI AVENUE • SANTA ROSA, CA 95407
 PH: 707/585-1221 • FX: 707/585-1601

McCarthy Building Companies, Inc.

is seeking bids from qualified Subcontractors and Suppliers:
San Bernardino 303 Building – Remodel and Parking Structure

1.01 BID TIME, DATE AND PLACE:

- A. Bid Deadline: **2:00pm on the 4th day of December, 2014**
- B. Place of Bid Receipt: McCarthy Building Companies, Inc.
 20401 S.W. Birch Street, Suite 300
 Newport Beach, CA 92660
 (949) 851-8383
- C. Place Plans are on file:

The construction documents, prepared by the Architect of Record are available to interested proposers for viewing and download from Box.com at <https://mbc.box.com/SanBernardino303>. Documents are available to order from Gill Reprographics, INC Irvine. Proposers should make order requests directly to Gill Reprographics by emailing Irvineorders@gillrepro.com and requesting bid documents for "San Bernardino 303 Building TI and Parking Structure" or by calling Gill Reprographics at 949-251-9488.

Bid documents are also available for viewing at McCarthy Newport Beach office plan room (open 8am to 5pm). Located at 20410 S.W. Birch street Newport Beach, CA. 92660 (949) 851-8383

Please do not contact the Owner, Architect or Consultants. Any questions must be submitted in the form of a type-written RFI and sent via email to Janelle Tod (Email: jtod@mccarthy.com). The last day for RFI's is November 20, 2014 prior to 5:00pm.

1.02 SUMMARY OF WORK:

Project Description: This project consists of a six story building with soft demolition and complete remodeling of interior spaces and new site improvements including a new 2 level parking structure. Structural Concrete, Fire Protection, Mechanical, and Electrical have been previously awarded. Plumbing for the Parking Structure only has previously been awarded.

1.03 NOTICES:

- A. NOTICE IS HEREBY GIVEN McCarthy will receive bids for award of Subcontracts for the above-named Project up to, but not later than the bid deadline.
- B. PLANS AND SPECIFICATIONS WILL BE AVAILABLE **November 10, 2014**.
- C. BIDDERS with bids that exceed \$25,000 must post a bid bond or other security in the amount of 15% of the amount of the bid with the bid. Bid bonds to be received within 24 hours of bid date.
- D. Each BIDDER, simultaneously with the execution of the SubContract Agreement, shall be required to furnish a Labor and Material, Payment and Performance Bond in an amount equal to 100 percent of the Contract sum and a Faithful Performance Bond in an amount equal to 100 percent of the Contract Sum. Said Bonds shall be from an admitted California Surety satisfactory to McCarthy, with A. M. Best rating of A- or better, and listed in the Federal Register, issued by the Department of Treasury and licensed in California, Or Subcontractor shall be preapproved to join McCarthy's Contractor Default Insurance Program. Said Bonds shall remain in full force and effect through the guarantee period.
- E. THE BIDDER shall be a licensed contractor pursuant to the Business and Professionals Code and be licensed in the applicable classifications for the trades for which the contractor is submitting a bid.
- F. There is a MANDATORY JOB WALK for BUILDING DEMOLITION BIDDERS and SITE UTILITY BIDDERS on November 17th at 11:00 AM at 303 West Third Street, San Bernardino, California. Other trades are welcome to attend, but not required.
- G. No Bid may be withdrawn **until sixty (60) days** after the Bid Opening Date.
- H. McCarthy reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding.
- I. McCarthy is an "equal opportunity" employer and encourages Minority and Small Business and DVBE Participation.
- J. This Project is a prevailing wage project subject to the provisions of California Labor Code Section 1771 ET.AL.

McCarthy Building Companies, Inc.

Janelle Tod
 20401 S.W. Birch Street, Newport, CA. 92660
 Phone (949) 851-8383 • Fax (949) 756-6841



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 Sub-Bid Request Ad

California Sub-Bid Request Ads

WEST BAY BUILDERS INC. is requesting bids from DVBE subcontractors, suppliers & truckers for the following project.

Ida B. Wells High School, Project No. 11510 • 1099 Hayes St. San Francisco, CA 94117

Owner: San Francisco Unified School District

Bid Date: 11/20/14 @ 2:00 PM • Estimate: \$10,500,000 • 3% DVBE Goal

Scope: General School Modernization and reconstruction including hazardous material/asbestos remediation, building demolition, ADA Access and Fire/Life/Structural Safety upgrades, including but not limited to shotcrete work, shear wall installation, masonry repair work, framing and drywall installation, installation of fire sprinkler and fire alarm systems, clock & P.A. system, bathroom remodeling, exterior repair work, miscellaneous site work, interior and exterior painting, and other misc. renovation work.

TRADES NEEDED (but not limited to): SITE CLEARING; DEMOLITION; TRENCH EXCAVATION & BACKFILL; EARTHWORK; WATER DISTRIBUTION; SANITARY SEWER; STORM DRAINAGE; ASPHALT PAVING; PORTLAND CEMENT CONCRETE PAVING; IRRIGATION SYSTEM; CHAIN LINK FENCES AND GATES; SITE FURNISHINGS; PLANTING; **DIVISION 3 - CONCRETE** ; STEEL REINFORCEMENT; FORMWORK; CAST-IN-PLACE CONCRETE; CONCRETE FLOOR FINISHES; SELF-LEVELING UNDERLAYMENT; SHOTCRETE; **DIVISION 4 - MASONRY** ; MASONRY MORTAR; BRICK MASONRY; MASONRY RESTORATION; MASONRY REPOINTING; MASONRY CLEANING; **DIVISION 5 - METALS** STRUCTURAL STEEL; METAL DECK; COLD-FORMED METAL FRAMING; METAL FABRICATIONS; METAL STAIRS; HANDRAILS AND RAILINGS; ORNAMENTAL METAL; **DIVISION 6 - WOOD AND PLASTICS** ROUGH CARPENTRY; FINISH CARPENTRY; CUSTOM CABINETS; **DIVISION 7 - THERMAL AND MOISTURE PROTECTION** BENTONITE WATERPROOFING; TRAFFIC MEMBRANE; BOARD AND BATT INSULATION; MODIFIED BITUMINOUS MEMBRANE ROOFING; CUSTOM SHEET METAL ROOFING; SHEET METAL FLASHING AND TRIM; FIRESTOPPING; JOINT SEALERS; **DIVISION 8 - DOORS AND WINDOWS** STEEL DOOR FRAMES; ALUMINUM DOORS AND FRAMES; FLUSH WOOD DOORS; STILE AND RAIL WOOD DOORS; ACCESS DOORS AND PANELS; COILING COUNTER DOORS; FIRE-RATED GLAZED WALLS; ALUMINUM WINDOWS; DOOR HARDWARE; **DIVISION 9 - FINISHES** METAL LATH; PORTLAND CEMENT PLASTER; GYPSUM BOARD ASSEMBLIES; TILE; SUSPENDED ACOUSTICAL CEILINGS; ADHESIVE APPLIED ACOUSTIC CEILINGS; HARDWOOD FLOORING - NAILED; RESILIENT FLOORING; FLUID-APPLIED FLOORING; GLASS FIBER REINFORCED PLASTIC PANELS; PAINTS AND COATINGS; HIGH-PERFORMANCE COATINGS; **DIVISION 10 - SPECIALTIES** VISUAL DISPLAY BOARDS; PLASTIC TOILET COMPARTMENTS; WALL LOUVERS; IDENTIFICATION DEVICES; FIRE EXTINGUISHERS, CABINETS AND ACCESSORIES; TOILET, BATH, AND LAUNDRY ACCESSORIES; **DIVISION 11 - EQUIPMENT** PROJECTION SCREENS; EVACUATION CHAIR; **DIVISION 12 - FURNISHINGS** WOOD LABORATORY CASEWORK; FLOOR MATS; **DIVISION 14 - CONVEYING SYSTEMS** VERTICAL WHEELCHAIR LIFTS; **DIVISION 15 - MECHANICAL AND PLUMBING** GENERAL MECHANICAL PROVISIONS; MECHANICAL INSULATION; FIRE SPRINKLER SYSTEM; PLUMBING; COMMISSIONING OF DOMESTIC HOT WATER SYSTEMS; HEATING, VENTILATING, AIR CONDITIONING; COMMISSIONING OF HVAC SYSTEMS & CONTROLS; DUCTWORK AND ACCESSORIES; HVAC EQUIPMENT AND DUCT CLEANING; BUILDING AUTOMATION SYSTEMS; TESTING, ADJUSTING, AND BALANCING; **DIVISION 16 - ELECTRICAL** BASIC ELECTRICAL MATERIALS AND METHODS; GROUNDING AND BONDING; ELECTRICAL SUPPORT AND SEISMIC RESTRAINTS; ELECTRICAL IDENTIFICATION; CONDUCTORS AND CABLES; RACEWAYS AND BOXES; WIRING DEVICES; LIGHTING CONTROLS DEVICES; PANELBOARDS; INTERIOR LIGHTING; EXTERIOR LIGHTING; FIRE ALARM SYSTEM; VOICE AND DATA COMMUNICATION CABLING; ASSISTED LISTENING SYSTEM; INTEGRATED COMMUNICATION - PUBLIC ADDRESS AND CLOCK SYSTEM; COMMISSIONING OF LIGHTING CONTROLS; **DIVISION 17 - COMMUNICATIONS** VIDEO DISTRIBUTION SYSTEM; DIGITAL VIDEO SURVEILLANCE SYSTEM AND DOORBELL ENTRY; MOTION DETECTION SECURITY SYSTEM

We are signatory to both the Carpenters Collective Bargaining Agreement and the Laborers Collective Bargaining Agreement. Certification of insurance for General Liability and Workers' Compensation are required. A Waiver of Subrogation will also be required with all Subcontract Agreements. Subcontractors' faithful performance and payment bonds in the amount of the subcontract price will be required, unless contract is under \$200,000. Reasonable market rate bond premium will be reimbursed by West Bay Builders, Inc.

WBB is willing to discuss breaking down bid items into economically feasible units for minority participation. Our estimating department is available for assistance with bonding, lines of credit, insurance, equipment, supplies and/or materials. The Small Business Administration (www.sba.gov), the California Dept. of General Services (www.dgs.ca.gov) and U.S. Dept. of Transportation Office of Small and Disadvantaged Business Utilization (www.osdbu.dot.gov) may also be able to offer financial assistance and/or information regarding insurance and bonding. Plans and specs may be viewed at various local Builder's Exchanges, in our office at 250 Bel Marin Keys Blvd., Bldg. A, Novato Monday through Friday from 7:30 AM to 4:30 PM or can be emailed upon request. Bid documents will also be made available for viewing at the following plan rooms: Asian Inc.; Builders Exchange of Alameda County; Builders Exchange of Stockton; Contra Costa Builders Exchange; EBidboard; El Dorado Builders Exchange; Marin Builders Association; McGraw-Hill/Dodge-Daily Pacific Builder; Peninsula Builders Exchange; Placer County Builders Exchange; Reed Construction Data; Sacramento Builders Exchange; San Francisco Builders Exchange; Santa Clara Builders Exchange; Solano-Napa Builders Exchange; Sub-Hub.

WEST BAY BUILDERS, INC. IS AN EQUAL OPPORTUNITY EMPLOYER

Contact: **Dalia Nieto** • (415) 456-8972 • FAX: (415) 459-0665

EMAIL: dalian@westbaybuilders.com

Small Business Exchange

The Sub-Bid Request Specialist

It takes a sharp pencil and qualified, competitive sub-contractors, vendors, and suppliers to win the bid and achieve the diversity goals.

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Need construction contractors and suppliers familiar with public contracting, bondable certified by cities, states and federal, and willing to work in one or many locations?

We have that, too.

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We'll make it happen.

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Buyer Seller Database

Get access to the largest non-public database in the nation! Containing information on over 1.5 million companies with 35 fields of information per entity.

The SBE database is a highly targeted and easily searchable database with detailed information on Certified*:

- Small, Minority-owned Businesses (MBEs)
- Woman-owned Businesses (WBEs)
- Disadvantaged Business Enterprises (DBEs)
- Disadvantaged Veteran Business Enterprises (DVBEs)



Bid database

SBE maintains federal procurement opportunities nationwide; state procurement from state of California and local as requested. Opportunities are searchable by category and keyword and full detail available through subscription services.



B2B database

SBE maintains a nationwide database of businesses from all industries, both certified by federal, state and local jurisdictions and non-certified. Businesses are profiled by 85+ fields of information. Businesses are accessible through SBE's various (customized outreach services).

What Clients Say About SBE Services

"Small Business Exchange is one of the partners we use for outreach. We solicit their help to meet our goals. SBE's expertise and thorough documentation was especially helpful during the challenge process with the Disadvantaged Business Enterprise Reconsideration Panel upholding our awarded contract."

**- Skanska USA Civil West
California District Inc**

The Small Business Exchange has been providing advertising services for the San Francisco Department of Public Works for ten

years . . . and has met our specific requirements ... The Department has been more than satisfied.

- San Francisco DPW

"Doing business with SBE has been a pleasure. SBE provides a thorough and effective outreach service. SBE is a great asset to our outreach program."

- Atkinson Construction

"Thank you for a great job, very much appreciated by the team"

- Schiavone Construction

"I know that when a representative of SBE indirectly represents McCarthy in contacting subcontractors—it is always with professionalism."

- McCarthy Building Companies Inc

"They are very Committed to helping us meet the necessary requirements of the many different public agencies we deal with, and deliver competent, qualified bidders at the same time. SBE has some very good resources and continues to keep there databases up to date with certified DVBE, DBE, SBE, WBE etc..."

- Robert A Bothman, Inc.